



<https://www.aots.jp/>

Guide to AOTS



The Association for Overseas Technical Cooperation and Sustainable Partnerships [AOTS]

Mission

To realize a world of “Co-Existence and Growing Together” through human resources development

The Association for Overseas Technical Cooperation and Sustainable Partnerships (AOTS) is a Japanese organization for human resources development in developing countries that promotes technical cooperation through training, experts dispatch and other programs.

Based on our mission of helping to serve developing countries and enable mutual economic development through economic and technical cooperation and enhancing mutual friendship through the establishment of human networks, AOTS has been engaged in developing industrial human resources for over 60 years. Making the best use of our experience and the networks we have cultivated, we actively implement activities that contribute to the sustainable development of Japan and the international community in an age of rapid globalization.

Main Programs

1. Training Programs

AOTS plans and provides training programs for engineers and managers from overseas companies mainly located in developing countries. There are two types of training programs: **training programs in Japan** and **overseas training programs**.

Training Programs in Japan

●Technical Training

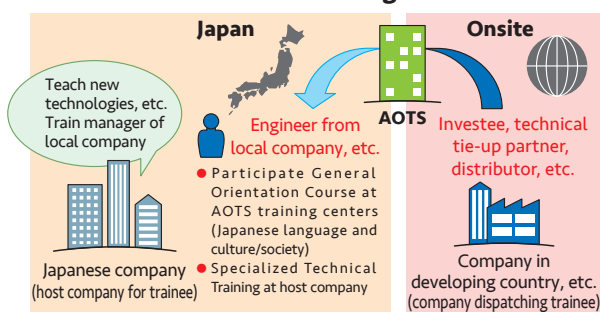
AOTS provides training programs for engineers to learn about Japanese language, and Japanese society and culture (general orientation course). After the course, participants learn about Japanese unique technologies including outstanding Japanese manufacturing, and energy-saving and service technology at host companies in Japan (specialized technical training).

●Management Training

For executives and managers, AOTS provides training programs (basically two-week programs) combined lectures, study tours, group works and other elements. The themes of the training include business management, production management, and environmental technologies, etc.

Through both of the trainings, participants are encouraged to change the way they think, through greater awareness, by witnessing firsthand the superior technology and know-how that Japan possesses. They also deepen their understanding of Japanese culture and the way Japanese people think. This is ideal for building up core human resources in local companies.

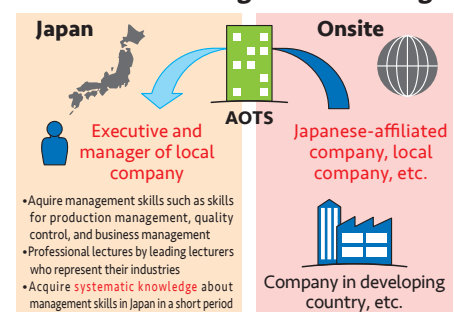
Overview of Technical Training



Flow of Technical Training



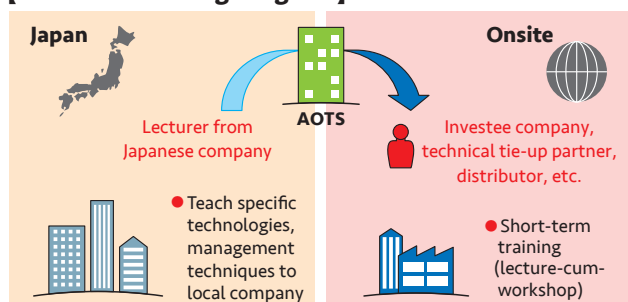
Overview of Management Training



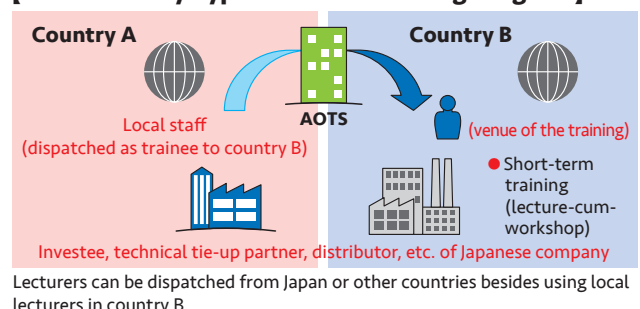
Overseas Training Programs

Compared with training in Japan, overseas training programs are an efficient means of teaching a specific technology or providing knowledge to many participants at the same time. In addition to our usual overseas training programs in which lecturers are dispatched from Japan to overseas, AOTS conducts third country-type training programs. In these programs, trainees are dispatched to related companies that can be a venue of the training.

[Overseas Training Program]



[Third-country Type Overseas Training Program]

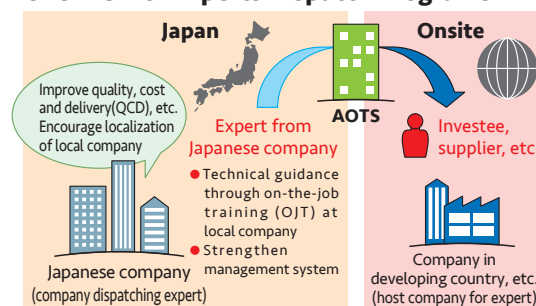


2. Experts Dispatch Programs

These programs primarily dispatch experts from Japanese companies or industry to Japanese affiliated companies, counterparts, industry groups, etc. mainly in developing countries, in order to provide advice and instruction in areas such as the development of management systems and technical guidance through OJT.

Dispatched experts are able to provide concrete and pinpoint guidance because they are able to see firsthand problems or tasks on-site before providing guidance. These programs are ideal for human resources development on a production line (or each department) or an entire factory (or organization), or advice on establishing a management system locally to improve quality, cost, and delivery.

Overview of Experts Dispatch Programs



3. Endowed Program

With subsidies from the government of Japan as well as instructors and teaching materials provided by Japanese corporations and Japanese affiliates in respective countries, the endowed program, an industrial and educational collaboration, offers advanced technological courses at local educational institutions including universities where the students can undergo internship to gain work experience while being trained as the next generation of industrial human resources for Japanese and local enterprises alike. This program is expected to contribute to the developing countries for their technological advancement as well as nurturing and obtaining more advanced human resources who can respond to the future business strategies of corporations including those from Japan effectively.

4. AMEICC* Secretariat Support Program

AOTS has been supporting the AMEICC* secretariat located within its Bangkok Office. AOTS also has organized the endowed courses such as lecturing, internship and job fairs at universities and such educational institutions in the ASEAN region with the support of local Japanese affiliate corporations and others in order to respond to the need for more advanced human resources, facilitation of business development and further deepening of Japan-ASEAN cooperation.

*AMEICC : AEM-METI Economic and Industrial Cooperation Committee

5. Services Using AOTS's Know-how

AOTS has developed know-how and experience in human resources development, and established human networks around the world for over half a century. Utilizing these, AOTS conducts training programs and other programs entrusted by the Japanese government and public agencies. In addition, to meet the needs of various companies and organizations in Japan and overseas countries, we provide services such as conducting seminars and Japanese language training, sending out information, introducing partners, and organizing business exchanges.

Entrusted programs

We conduct programs such as training programs and experts dispatch programs which entrusted by the national government and public agencies.



A training on Japanese language and cultural adjustment conducted for nurse and caregiver candidates under Economic Partnership Agreements (EPA).

AOTS Research Institute Program

Global Business Program

Internship Program

This program dispatches Japanese business persons and students to private companies and public agencies, etc. in emerging countries. Providing opportunities to experience practical work contributes to setting up human networks that are profitable for developing human resources who lead overseas expansion of Japanese companies and expanding businesses in the future.



Internship at the Confederation of Indian Industry, which is the largest economic organization in India

Business exchanges

We hold seminars for advertising companies and products, and finding suppliers in overseas countries, and provide opportunities for business meetings.



A large-scale conference held in Vietnam for advertising products of Japanese automobile-related companies.

New Global Cooperation (NGC) Program

Seminars

We plan and conduct seminars as needed on a variety of themes according to the needs of human resources development at companies and organizations in various countries.



A lecture in the Executive Program on Quality Management by Dr. KANO

Japanese language training

Utilizing our experiences through education for technical trainees to quickly learn the language in a short period, we develop teaching materials for e-learning that are suitable for foreigners' Japanese language learning, and provide Japanese language education on demand according to each company's needs.

Offices in Japan

Departments	Locations	TEL	FAX
Corporate Liaison Department	30-1, Senju-azuma 1-chome, Adachi-ku, Tokyo 120-8534	+81-3-3888-8221	+81-3-3888-8428
Trade & Industry Projects Promotion Department		+81-3-3888-8239	+81-3-3888-8242
Overseas Management Department		+81-3-3888-8244	+81-3-3888-8242
Globalization Support Center		+81-3-3888-8214	+81-3-3888-8242
General Affairs & Planning Department		+81-3-3888-8211	+81-3-3888-8264
AOTS Research Institute Japanese Language Training Center		+81-3-3888-8215	+81-3-3888-8242
Tokyo Kenshu Center (TKC)	30-1, Senju-azuma 1-chome, Adachi-ku, Tokyo 120-8534	+81-3-3888-8230	+81-3-3882-3817
Kansai Kenshu Center (KKC)	7-5, Asaka 1-chome, Sumiyoshi-ku, Osaka, Osaka 558-0021	+81-6-6690-2670	+81-6-6690-2675



Tokyo Kenshu Center (TKC)



Kansai Kenshu Center (KKC)

Overseas Offices

Overseas Offices (Countries)	Locations	TEL	FAX
Bangkok Office (Thailand)	Amarin Tower 12F 496-502 Ploenchit Rd, Lumpini, Pathumwan, Bangkok 10330 Thailand	+66-2-255-2370	+66-2-255-2372
Jakarta Office (Indonesia)	Wisma Keiai 12A Floor, Jl. Jend Sudirman Kav3 Jakarta 110220 Indonesia	+62-21-572-4262	-
New Delhi Office (India)	Office Unit 12A, Rectangle One, D-4 Saket District Center, New Delhi 110017, India	+91-11-41054504	-

Profile

Name	The Association for Overseas Technical Cooperation and Sustainable Partnerships Abbreviated name: AOTS	
Establishment	August 10, 1959	
Endowment of the association	JPY 700,000,000	
Activities	Provides training for industrial human resources mainly in developing countries as well as dispatches experts to developing countries	
Scale of operations	Approximately JPY 5,400,000,000 (budget for FY2024) Training Programs in Japan: 119 courses and 2,800 participants Experts Dispatch Programs: 210 experts	Overseas Training Programs: 93 courses and 3,300 participants Endowed Programs 55 courses Other participants: Internship Programs etc.
Total number of participants/experts/interns	Training Programs in Japan: 202,540 Expert Dispatch Programs: 10,363 Overseas Training Programs: 238,837 Internship Program: 1,326 (cumulative total until FY2022)	Endowed Programs: 23,730
Offices	Japan: Tokyo and Osaka City Overseas: Bangkok, Jakarta, New Delhi	
Number of staff	Approx. 141 (as of April 2024) *including fixed-term staff	