PRE-TRAINING REPORT

- The Program on Family Business Management for Thailand -

[THFB]

Please fill in the following items by using a personal computer or similar equipment in English. Handwriting should be avoided. AOTS will duplicate and distribute it to lecturers and other participants as a reference material for the group discussion and the presentations to be held during the program.

|  |  |
| --- | --- |
| 1. Your name |  |
| 2. Name of your country |  |
| 3. Name of your company/ organization |  |
| 4. Outline of your company/ organization  (Please give a brief description or outline of your company/organization. In addition, please also attach a brochure of your company/organization if available) |  |
| 5.  A: Your position  (preferably by attaching an organizational chart indicating your position)  B: What is your relationship with the  company founder and current company representative? |  |
| 6. Your duties in detail |  |
| 7. Regarding the Family Business Management, what are the most critical problems you are now facing? Please indicate their causes from your viewpoint |  |
| 8. Possible measures to solve such problems together with limitation factors |  |
| 9. Your expectations of the program in relation to the described problems |  |

**Questionnaire on the Family Business**

Please fill in the following items **by using a personal computer or similar equipment** in English.

**Handwriting should be avoided.**

**This document will be used only as a reference material in the screening process of applicants. Therefore the applicant is requested to fill in all of the items clearly and concretely.**

**\*This questionnaire will not be distributed to other participants.**

**\*AOTS will not use this information for any other purposes other than an AOTS training program.**

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| --- | --- | --- |
| **No.** | **Questions** | **Answers**  \*Please answer in the below columns. |
| **Q1.** | What is the general impression of family business in Thailand?   1. Very good 2. Good 3. Neutral 4. Bad 5. Very Bad | 1. Your Answer: 2. Please briefly explain why you think so. |
| **Q2.** | What is YOUR impression about family business?   1. Very good 2. Good 3. Neutral 4. Bad 5. Very Bad | A: Your Answer:  B: Please briefly explain why you think so. |
| **Q3.** | Please list down names of some leading family-owned companies in Thailand and their line of business. | 1. Name of company: 2. Business Line: |
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| **Q4.** | Which is popular option of business succession in Thailand?  1. Transfer to the first-born children  2. Transfer to sons  3. Transfer to daughters  4. Choose based on talents and capabilities  5. Others | Your Answer: |
| **Q5** | How many generations lie between you and the founder? | Your Answer: generations |
| **Q6.** | What is your highest education level?   1. Junior High School (national or international) 2. High School (national or international) 3. Associate Degree (national or international) 4. Bachelor’s degree (national or international) 5. Master’s degree (national or international) 6. Ph. D. (national or international) 7. Law or Medical Degree (national or international | Your Answer: |
| **Q7.** | What is your major at above highest education level? | Your Answer: |
| **Q8** | Where did you work right after graduation of last education?   1. Your family’s company 2. Another company in the same industry with your family’s company 3. Company in another industry different from your family’s company 4. Others | Your Answer:  If you choose”4. Others” , fill in the column below:  Others ( ) |
| **Q9** | What was your first position when you have joined to your family’s company? | Your Answer: |
| **Q10** | Are there any rules about work or education related to the family business that have been handed down or taken over from your family? | Your Answer: |
| **Q11** | Have you had any difficulties in a family-owned business? | Your Answer: |