



# Online Program on Amoeba Management

## DATE & TIME

\*Participation in all four days of the program is required.

Day1	Tue. 6	Sep.	2:00PM -5:00PM (Japan Time)
Day2	Tue. 13	Sep.	2:00PM -5:00PM (Japan Time)
Day3	Fri. 16	Sep.	2:00PM -5:00PM (Japan Time)
Day4	Tue. 20	Sep.	2:00PM -5:00PM (Japan Time)

## PARTICIPANT LIMIT

40 persons

## PARTICIPATION FEE

**70 USD**

\*Implemented with the subsidy from the Japanese Government.

## TARGET

Company owners, executives,  
senior and middle managers in in  
Developing Countries  
(20 years old and over)

## LANGUAGE

English (translated from Japanese)

## DEADLINE

Tue. 16 Aug. (Japan Time)

## INQUIRY

Overseas Cooperation Group,  
AOTS

TEL : +81-3-3888-8256

Email: [webinar-kaikyo@aots.jp](mailto:webinar-kaikyo@aots.jp)

\*AOTS course completion certificate will be awarded for those who have completed this program with satisfaction of AOTS criteria.

\* All lectures will be given by Mr. Yamada

**Mr. Norifumi YAMADA**

Consultant,

Amoeba Management Consulting Division,

KYOCERA Communication Systems Co., Ltd.



Mr. Yamada joined Kyocera Communication Systems Co., Ltd. in 2002. Since then, he has been consistently engaged in supporting the implementation and operation of Amoeba Management for client companies. He has experience in introducing Amoeba Management to more than 50 domestic and overseas (China, Thailand, and the Philippines) corporations, as well as corporations in the medical and nursing care fields. He has been in his current position since 2018. Currently, he is supporting the implementation of Amoeba Management from Japan to overseas corporations.

## SCHEDULE

Date	Lecture Contents
<b>[DAY1]</b> 6 Sep.(Tue) 2:00PM-5:00 PM (Japan Time)	<b>&lt;Lecture &amp; discussion&gt;</b> "What is Amoeba Management? An overview" (1) Background to the birth of Amoeba Management (2) Structural features (3) Operational features (4) Relationship with management philosophy (5) Relationship with remuneration/evaluation system (6) Discussion
<b>[DAY2]</b> 13 Sep.(Tue) 2:00PM-5:00 PM (Japan Time)	<b>&lt;Lecture &amp; exercise&gt;</b> "Mechanisms of Amoeba Management" (1) Organization - functions, organization and roles (2) Deciding on Profit Center/ Cost Center (3) Determination of the form of In-house Trading (4) Determination of Pricing (5) Exercise
<b>[DAY3]</b> 16 Sep.(Tue) 2:00PM-5:00 PM (JapanTime)	<b>&lt;Lecture &amp; exercise&gt;</b> "Management tools used in Amoeba Management" (1) Creating business management tools (2) Hourly Efficiency Report - numerical values (3) Action Plan Sheet - action measures "Operating Amoeba Management (first half)" (1) Business System Department (2) Meetings (3) PDCA cycles
<b>[DAY4]</b> 20 Sep.(Tue) 2:00PM-5:00 PM (Japan Time)	<b>&lt;Lecture &amp; group discussion &amp; presentation&gt;</b> "Operating Amoeba Management (second half)" (1) Viewing & explanation of the VTR material 'Great Victory'. (2) Management Philosophy (3) Relationship with remuneration/evaluation system "Review"

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