



Updated May 2019

*The **A**ssociation for **O**verseas **T**echnical Cooperation and **S**ustainable Partnerships*

財団法人海外産業人材育成協会



Association of AOTS Brazil

- Civil society, non-profit and non-political, formed by Brazilian participants of training programs in Japan, over 50 years, aiming to take advantage of the human patrimony of more than 2,000 members trained by AOTS in Japan for the benefit of Brazilian and Japanese companies and acting as the Brazilian arm of AOTS Japan.



Objective of the Association AOTS Brazil

- Support companies in the implementation of quality programs and improvement of the management system in the Japanese model
- Develop critical human resources for companies in Brazil by sending executives and technicians to AOTS training programs in Japan or bringing Japanese specialists to conduct training in Brazil
- Support Japanese companies established in Brazil in order to quickly and successfully adapt to the Brazilian way of doing business



AOTS Brazil lines of action

- Training in Japan through AOTS JP (Technical Training, Management Training)
- Training in Brazil (on-demand)
- Japanese Language Course
- Search for Specialists in Brazil
- Introduction of business partners and Business Matching (Brazil and Japan)
- Business consulting
- Maintenance of a Database with ex-Alumni





Ongoing Actions - AOTS Brazil

- Selection of professionals and managers in training courses in Japan
- Development of a Coaching Program for Executives of the auto parts sector with the support of a Kaizen specialist from Japan
- Partnership with Associated Companies for a Kaizen Blitz Workshop to improve the Quality and Management System, Optimization of Industrial Processes, Strategic Management, Innovation Management, Commercial Excellence, Strategic Purchasing, Standards Implementation, among others.
- Japanese language training, AOTS exclusive model for accelerated learning
- Local Training with Partner Companies focusing on Business Management (Hoshin-Kanri), KPI, Standardized Work etc.